



# WAS YOUR LAST HOME INSPECTOR BLIND?

Learn Seven Things You Must-Know To Avoid Hiring The Wrong Home Inspector



## 1. Get A Home Inspection From The Owner Of The Company:

Nobody works harder for you, the client than the owner of the company! The success of the business depends on exceeding your expectations for quality and professionalism each and every time and you just don't get that level of service from "employee inspectors!" So be sure to get an inspection from the owner of the company because he has a vested interest in ensuring your Total Satisfaction!

Also, it takes a full-time inspector at least 100 inspections to develop the eyes, ears and nose for hunting down problems. Part-time home inspectors simply don't have the time in the field to develop that radar. Be sure to ask how many inspections the inspector conducts annually and how many years he/she has been doing them.

A quality full-time home inspector conducts between 200 and 400 inspections annually – blind inspectors conduct 50 to 100 inspections annually.

Conducting 200-400 inspections each year requires extensive referrals, by prior clients, lenders, real estate agents and others — so there is a much greater chance the inspector is not blind!

On the other hand, if the inspector is doing three inspections a day, he's probably not spending the time needed to do a complete job. A complete inspection is going to take around 3 to 3.5 hours. Anything less and you're just getting a drive by inspection.

## 2. Education & Training:

Being a contractor is very different from being a Professional Home Inspector. Home inspectors are responsible for evaluating all of the systems and components of the home — not just one aspect such as the brick or the framing. To be able to provide a competent evaluation of all of these elements takes formal education and training.

Did the inspector attend one of the top home inspection schools, or did he complete a correspondence course, or have his brother in law Bubba show him how to inspect?

Comprehensive, continuing education and training is a must!

### 3. Certifications:

While certifications are certainly important, it's the combination of Experience, Education and Training that make the difference in the competency of your next home inspector. Certifications let the world know that the inspector can pass a test, not that he can inspect a home properly. We all know people who are certified for one thing or another that we wouldn't hire under any circumstances.

There is simply no substitute for experience and proper training.

### 4. Advanced Technology:

Buying a home is an extraordinary investment. So why would you want merely an ordinary inspection?

There is no reason to wonder if you're getting the best inspection if the inspector is using cutting-edge technologies and the proper tools — such as Laser Thermometer, Hand-Held Computer, Moisture Meter, Outlet Testers, etc.

– Newer technology such as these will uncover “hidden” signs of damage and potential problems that might otherwise go undetected in an “ordinary” inspection.

### 5. The Inspection Report:

The top home inspectors in today's business don't produce handwritten reports. A professional inspector will provide at least a 30+ page narrative report, and not some little 10-15 pages that you can't read because he writes like your doctor.

You should want the report to be written in plain English, not some “Techno Jargon”- that only the home inspector can understand.

The report should contain a repair cost estimates. Inspector should NEVER make repairs or offer to make repairs at a later date.

An inspector that makes repairs should always be avoided due to the conflict of interest inherent in that situation. All national home inspection associations forbid this lack of integrity and objectivity.

Ask for a sample of an inspection report so you'll know what you can expect for your time and money. After all, you are the client!

## **6. The Company That Offers The Cheapest Price Is NOT The Company You Should Hire:**

The company that offers the cheapest price is generally showing you a couple of things; 1) they are new or part-time and 2) they really do not know their costs (they will not be in business very long).

If you want a thorough Home Inspection of, what most likely will be, the largest purchase of your life, you will want an experienced professional Home Inspection Company on your side. Hiring a Home Inspection Company with experience that understands that they work for you and no one else is critical. Making sure that you, the buyer, understands the condition of your new property is our first priority.

\* Inspectors that charge less, know less, do less and therefore inspect less. They typically do not carry the technology and tools that are necessary to complete a thorough inspection.

\* Quest Property Inspections always provides an on-site review of our findings with you and make sure that you understand all aspects of the property. The final report, which includes photos, is emailed to you in PDF file by the end of the business day.

## **7. Ask To See What Other Home Buyers Have Said About The Inspector:**

Quest Property Inspections ask their client's to complete comment cards upon completion of the inspection. Professional Inspectors want to know what they are doing right, as well as what might need improvement because you can't improve what you don't measure. If the inspector can't or won't provide client referrals, he might be blind in more ways than one!